



Partner with Field Effect

Put the power of Covalence to work for your business and clients.

Proven cybersecurity threat monitoring, detection, and insights to retain clients and drive profitability

Responsive, cost-efficient IT management has helped you win customers, yet the competitive security market and ever-changing threat landscape demand more. Threats to your customers' IT infrastructure have become more sophisticated, malicious, and frequent. Firewalls and antivirus, once the core tools to secure business networks, can no longer suffice for a proactive security program in the modern workplace. As market competition grows, so do customer expectations for service and value.

For IT service providers, it has become a challenging game to keep business networks and bottom lines healthy.

It's time to partner with Field Effect. Gain the solutions, services, and support required to secure today's IT environments, drive client success, and realize profits.

Field Effect Partner Program: Unlock the competitive advantage

The Field Effect Partner Program is designed to accelerate your business by leveraging our proven threat detection, vulnerability discovery, and audit platform, along with the insights and knowledge of our experienced team of cyber security experts, to meet the needs of small and medium enterprises (SMEs). Our products and solutions are based on our deep experience about what works in operational environments, and trusted by some of the most secure organizations around the globe, from SMEs with sensitive data to large enterprises and government agencies.

Our mission is working with partners to strengthen the IT security operations of businesses worldwide. We believe it should be easier for IT professionals to develop their cyber security expertise and implement sophisticated operational capabilities.

Partner with us and gain the solutions, training, insights, and marketing and sales assets you need for success.

Why partner with Field Effect?

SME mindset:

Our products and services are designed with the needs of SMEs in mind. This is reflected in our advanced solutions, intuitive product design, seamless integrations, and ongoing counsel and support.

Covalence platform:

Our Covalence for Partners platform provides sophisticated cyber threat monitoring, vulnerability discovery, and audit capabilities to improve your clients' network health and hygiene. Designed to complement your solutions portfolio as a managed service, Covalence is easy to deploy, manage, and integrates easily with existing infrastructures.

Concierge service:

Our Cyber Concierge Service provides access to our helpdesk team, counsel, strategy, and service recommendations designed to position you as a trusted advisor to your clients. Gain a competitive edge with the resources to build valuable client relationships.

Sales and marketing resources:

Our sales and marketing resources provide the support to build your sales pipeline and close deals.

Covalence for Partners

Use Covalence for Partners to improve your customers' cyber security operations with better technology, operational processes, and human capability. Our end-to-end platform enables you to create stronger networks, more responsive processes, and highly confident teams that are resilient in the face of modern IT and cyber security threats.

Stand out from the competition:

Differentiate your business by demonstrating your expertise and ability to respond to SME cybersecurity needs using our Covalence for Partners platform.

Grow revenue:

Create new opportunities to grow your business and increase profitability by leveraging a threat monitoring, detection, and compliance product built for SMEs and designed to integrate with your existing service, support, and IT capabilities.

Win more deals:

Build a strong sales pipeline and convert leads to sales with access to our marketing and margin opportunities.

Expand, learn, and grow:

Gain the tools, technology, and services from our best-in-class cyber security experts – we are leaders in the development of cyber security analytics – to continually improve your cyber security skills and add value for your client base.

Covalence Features:

End-to-end visibility:

Gain expert visibility across the network, endpoint, and cloud layer, that is not available with standard tooling and monitoring. Identify active threats to a network, as well as configuration errors (such as an open firewall or incorrect DMZ rules).

Sophisticated threat intelligence:

Implement a holistic approach to threat detection and management, backed by world class cyber security experts who maintain a constant connection with the latest SME threat intelligence, attack trends, and vulnerabilities.

Next generation alerting:

Provide higher resolution threat detection and analysis without overwhelming clients with alerts. Covalence is purpose-built to simplify and contextualize the threat data generated, improving the quality of alerts without adding volume and providing actions, recommendations and observations (AROs) to elevate monitoring, detection, and response.

Coverage for all environments:

Provide coverage for all modern infrastructures, including cloud and mobile environments.

Easy set up:

Deploy, manage, and access Covalence's features easily through a lightweight, intuitive design built for SMEs. Covalence requires very little setup time and is designed to be installable by non-IT.

Expert incident response:

Gain expert incident response and support capabilities from our Field Effect team. We will help you identify the issue, make recommendations to eliminate the threat, identify the threat anywhere on your network, cloud, and endpoints, contain the threat, and verify that the threat has been eradicated.

APIs for seamless integration:

Access the APIs and SDKs you need to easily integrate Covalence with other systems and provide alerting, AROs, and monitoring through one platform.

Alignment with industry frameworks:

Benefit from vulnerability discovery and reporting based on industry best practice frameworks, including the NIST Cyber Security Framework and Australia's ACSC Essential 8 Mitigation Measures, to strengthen your clients' networks and help them make the right IT investments.

Field Effect Partner Program

Join us and unlock your competitive advantage today.

Sign up:

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